

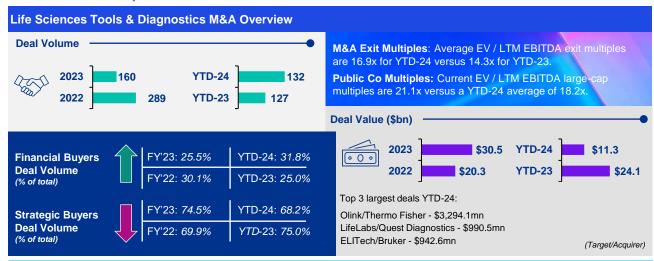


#### **Public Markets Update**

The YTD-24 performance of the life sciences tools and diagnostics (LSTDX) large-cap group of stocks has been in line with the S&P 500 Healthcare Index (up 11.0% versus 11.5%). However, compared with the broader S&P 500 Index, the large-cap LSTDX group of stocks is substantially underperforming (up 11.0% versus 21.5%).

The LSTDX mid and small/emerging-cap stock groups, however, have not fared as well as their large cap LSTDX brethren as these groups are down 14.3% and 16.5%, respectively, on a YTD-24 basis.

The good news is that inflation figures are once again trending towards the Fed's target range and, on a near term basis, the September interest rate cut should provide support for continued performance of the stock market as well as M&A activity. Additionally, biotech financing activity in the public markets, especially with respect to IPOs, has shown significant year-over-year improvement. This uptick in biotech-related public market financings provides support for a significant segment of the LSTDX customer base. Finally, the vast majority of LSTDX businesses have substantially normalized after the C-19 pandemic, which should facilitate more productive conversations between buyers and sellers.



#### **M&A Market Update & Sector Discussion**

M&A deal activity in the LSTDX sector is showing early signs of recovery, with YTD-24 deal volumes (count of 132) surpassing YTD-23 (count of 127). However, while transaction volume is up on a YTD basis in 2024, the aggregate deal value is significantly lower compared with YTD-23 (\$11.3 bn versus \$24.1 bn) due to smaller average deal sizes and fewer mega deals. In this regard, 2023 had ten deals over \$1bn, including the Abcam acquisition by Danaher (\$5.7bn), SYNLAB acquisition by Cinven (\$3.6bn), and the Polypus acquisition by Sartorius (\$2.6bn). The largest deal (and only deal >\$1bn) in YTD-24 has been the acquisition of Olink by Thermo for \$3.3bn, with Thermo paying almost a 20x multiple on revenue.

#### Recent advances in proteomics technologies are fueling scientific discovery

Clinical biomarker discovery has been accelerating and advancing precision medicine and diagnostic development across disease areas. Examples include plasma proteomics capable of identifying biomarkers predicting Parkinson's disease up to seven years before symptom onset, advancing newborn screening panels, and proteome tests capable of spotting 18 early-stage cancer signals in their first human trials. These discoveries are being made in both academic and commercial settings and are being fueled by increasingly advanced LSTDX technologies. Researchers also expect that "multi-omics" approaches, which combine both complementary proteomic and genomic data, will provide even deeper insight into cellular mechanisms and disease biology.

#### Shifting Regulatory Environment for Diagnostics in the US and Europe

The US FDA issued its final ruling on laboratory-developed tests, or LDTs, marking major changes in the US clinical testing landscape as it formally brings these tests under the agency's oversight. Discussions relating to the FDA ruling have focused on the potential challenges and disruptions that the ruling could bring to clinical labs. However, the ruling and its requirements are likely to affect *in vitro* diagnostic companies as well, potentially altering relationships with their lab customers and creating new competitive dynamics.

Similarly in Europe, The EU has implemented tighter regulations on in-vitro diagnostics (referred to as IVDR). As a result, all IVDs must be reclassified based on a risk-based system that considers the device's intended purpose and the level of risk to patients and the public (with Class D being the highest risk and Class A the lowest). In short, IVDR creates significantly more stringent regulatory requirements, particularly with respect to clinical performance studies and quality management.

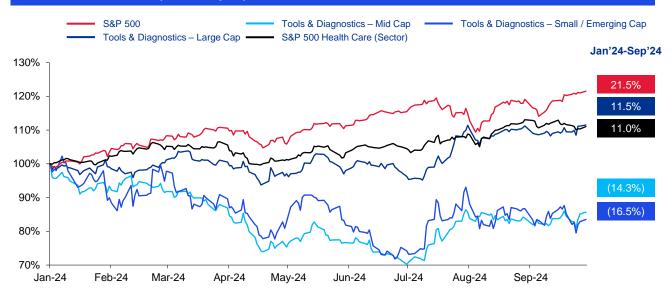
#### Notes:

Data as of Sep 30, 2024. Deal dates are based on closed date (when available), otherwise announced date

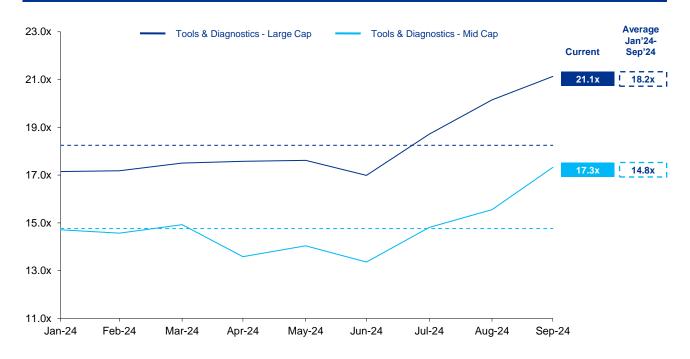
Sources: Press releases, Company websites, 360Dx, Capital IQ, and PitchBook.



#### Share Price Performance (Jan'24-Sep'24)



### Current and Historical Monthly EV / LTM EBITDA Multiples (Jan'24-Sep'24)



All figures in US\$; where applicable, converted at rates as of Sep 30, 2024.

- (1) As shown, Enterprise Value defined as Market Capitalization plus Preferred Stock and Net Debt.
- Closing share prices as of Sep 30, 2024.
- (3) EV/Revenue and EV/EBITDA multiples greater than 10.0x and 30.0x, respectively, are considered "NM". Sources: Press releases, Capital IQ, and PitchBook.



| Selected Public Companies     |                |               |                         |                               |                            |          |                   |                                 |                  |                |               |
|-------------------------------|----------------|---------------|-------------------------|-------------------------------|----------------------------|----------|-------------------|---------------------------------|------------------|----------------|---------------|
| (US\$ in millions, except per | share amounts) |               |                         |                               |                            |          |                   |                                 |                  |                |               |
|                               |                |               |                         |                               | Latest Twelve Months (LTM) |          |                   | Enterprise Value <sup>(4)</sup> |                  |                |               |
| Company Name                  | Country        | Market<br>Cap | Enterprise<br>Value (1) | Share<br>Price <sup>(2)</sup> | % of 52-<br>Wk High        | Revenue  | Revenue<br>Growth | EBITDA <sup>(3)</sup>           | EBITDA<br>Margin | LTM<br>Revenue | LTM<br>EBITDA |
| Large Cap Companies           |                |               |                         |                               |                            |          |                   |                                 |                  |                |               |
| Agilent Technologies          | United States  | \$42,662      | \$43,999                | \$148.5                       | 95.6%                      | \$6,497  | (7.1%)            | \$1,564                         | 24.1%            | 6.8x           | 28.1x         |
| Avantor                       | United States  | \$17,587      | \$22,415                | \$25.9                        | 92.4%                      | \$6,826  | (4.9%)            | \$1,157                         | 17.0%            | 3.3x           | 19.4x         |
| bioMérieux                    | France         | \$14,162      | \$14,482                | \$120.0                       | 96.5%                      | \$4,079  | 2.8%              | \$938                           | 23.0%            | 3.6x           | 15.4x         |
| Bio-Techne                    | United States  | \$12,682      | \$12,949                | \$79.9                        | 93.4%                      | \$1,159  | 2.0%              | \$310                           | 26.8%            | NM             | NM            |
| Bruker                        | United States  | \$10,455      | \$12,524                | \$69.1                        | 72.8%                      | \$3,120  | 14.9%             | \$571                           | 18.3%            | 4.0x           | 21.9x         |
| Danaher                       | United States  | \$200,790     | \$216,626               | \$278.0                       | 98.7%                      | \$23,568 | 2.2%              | \$7,460                         | 31.7%            | 9.2x           | 29.0x         |
| Eurofins Scientific           | Luxembourg     | \$12,145      | \$15,340                | \$63.5                        | 91.6%                      | \$7,204  | 3.3%              | \$1,404                         | 19.5%            | 2.1x           | 10.9x         |
| Exact Sciences                | United States  | \$12,587      | \$14,424                | \$68.1                        | 85.6%                      | \$2,612  | 13.5%             | (\$69)                          | (2.6%)           | 5.5x           | NM            |
| Hologic                       | United States  | \$18,921      | \$19,032                | \$81.5                        | 96.2%                      | \$3,988  | (1.3%)            | \$1,243                         | 31.2%            | 4.8x           | 15.3x         |
| Illumina                      | United States  | \$20,774      | \$22,701                | \$130.4                       | 88.0%                      | \$4,429  | (0.7%)            | \$635                           | 14.3%            | 5.1x           | NM            |
| Labcorp                       | United States  | \$18,764      | \$24,554                | \$223.5                       | 93.7%                      | \$12,488 | 5.2%              | \$1,655                         | 13.2%            | 2.0x           | 14.8x         |
| Mettler-Toledo                | United States  | \$31,822      | \$33,810                | \$1,499.7                     | 96.9%                      | \$3,750  | (5.2%)            | \$1,141                         | 30.4%            | 9.0x           | 29.6x         |
| Natera                        | United States  | \$15,701      | \$15,252                | \$127.0                       | 96.2%                      | \$1,361  | 46.1%             | (\$287)                         | (21.1%)          | NM             | NM            |
| Qiagen                        | Netherlands    | \$10,128      | \$10,696                | \$45.6                        | 96.1%                      | \$1,940  | (1.9%)            | \$365                           | 18.8%            | 5.5x           | 29.3x         |
| Quest Diagnostics             | United States  | \$17,282      | \$22,099                | \$155.3                       | 97.4%                      | \$9,346  | (1.5%)            | \$1,741                         | 18.6%            | 2.4x           | 12.7x         |
| Revvity                       | United States  | \$15,756      | \$17,799                | \$127.8                       | 99.7%                      | \$2,708  | (4.5%)            | \$781                           | 28.9%            | 6.6x           | 22.8x         |
| Roche                         | Switzerland    | \$257,623     | \$290,294               | \$320.3                       | 93.9%                      | \$67,417 | (3.1%)            | \$22,444                        | 33.3%            | 4.3x           | 12.9x         |
| Sartorius                     | Germany        | \$17,465      | \$22,011                | \$281.3                       | 65.7%                      | \$3,580  | (13.2%)           | \$781                           | 21.8%            | 6.1x           | 28.2x         |
| Thermo Fisher Scientific      | United States  | \$236,291     | \$262,895               | \$618.6                       | 98.5%                      | \$42,346 | (2.7%)            | \$10,800                        | 25.5%            | 6.2x           | 24.3x         |
| Waters                        | United States  | \$21,364      | \$23,128                | \$359.9                       | 98.0%                      | \$2,877  | (3.9%)            | \$995                           | 34.6%            | 8.0x           | 23.2x         |
| Mean                          |                | \$50,248      | \$55,851                |                               | 92.3%                      | \$10,565 | 2.0%              | \$2,782                         | 20.4%            | 5.2x           | 21.1x         |
| Median                        |                | \$17,526      | \$22,055                |                               | 95.8%                      | \$4,033  | (1.4%)            | \$1,068                         | 22.4%            | 5.3x           | 22.4x         |



All figures in US\$; where applicable, converted at rates as of Sep 30, 2024.

As shown, Enterprise Value defined as Market Capitalization plus Preferred Stock and Net Debt. Closing share prices as of Sep 30, 2024.

SelTDA reduced to account for minority interest expense.
 EV/Revenue and EV/EBITDA multiples greater than 10.0x and 30.0x, respectively, are considered "NM".
 Sources: Press releases, Capital IQ, and PitchBook.



| Selected Public Co                          | Selected Public Companies |               |                                    |          |                     |           |                   |                       |                                 |                |               |
|---|---------------------------|---------------|------------------------------------|----------|---------------------|-----------|-------------------|-----------------------|---------------------------------|----------------|---------------|
| US\$ in millions, except per share amounts) |                           |               |                                    |          |                     |           |                   |                       |                                 |                |               |
|   |                           |               |                                    |          | Latest Tw           | elve Mont | hs (LTM)          |                       | Enterprise Value <sup>(4)</sup> |                |               |
| Company Name                                | Country                   | Market<br>Cap | Enterprise<br>Value <sup>(1)</sup> |          | % of 52-<br>Wk High | Revenue   | Revenue<br>Growth | EBITDA <sup>(3)</sup> | EBITDA<br>Margin                | LTM<br>Revenue | LTM<br>EBITDA |
| Mid Cap Companies                           |                           |               |                                    |          |                     |           |                   |                       |                                 |                |               |
| 10x Genomics                                | United States             | \$2,721       | \$2,430                            | \$22.58  | 39.0%               | \$632     | 11.1%             | (\$146)               | (23.2%)                         | 3.8x           | NM            |
| Azenta                                      | United States             | \$2,369       | \$1,697                            | \$48.44  | 70.0%               | \$659     | 4.5%              | \$21                  | 3.1%                            | 2.6x           | NM            |
| Bio-Rad Laboratories                        | United States             | \$9,285       | \$9,062                            | \$334.58 | 91.3%               | \$2,563   | (7.5%)            | \$514                 | 20.1%                           | 3.5x           | 17.6          |
| DiaSorin                                    | Italy                     | \$6,238       | \$7,144                            | \$117.00 | 97.9%               | \$1,244   | (7.3%)            | \$350                 | 28.1%                           | 5.7x           | 20.4          |
| Genscript Biotech                           | China                     | \$3,819       | \$2,928                            | \$1.79   | 55.9%               | \$1,010   | 42.7%             | (\$134)               | (13.3%)                         | 2.9x           | NM            |
| Guardant Health                             | United States             | \$2,822       | \$3,177                            | \$22.94  | 61.9%               | \$644     | 26.2%             | (\$382)               | (59.4%)                         | 4.9x           | NM            |
| Myriad Genetics                             | United States             | \$2,488       | \$2,534                            | \$27.39  | 93.5%               | \$802     | 14.8%             | (\$49)                | (6.1%)                          | 3.2x           | NM            |
| Oxford Nanopore Tech                        | United States             | \$2,007       | \$1,722                            | \$2.13   | 69.4%               | \$212     | 3.4%              | (\$195)               | (92.2%)                         | 8.1x           | NM            |
| QuidelOrtho                                 | United States             | \$3,066       | \$5,730                            | \$45.60  | 60.1%               | \$2,835   | (10.3%)           | \$590                 | 20.8%                           | 2.0x           | 9.7x          |
| Repligen                                    | United States             | \$8,335       | \$8,269                            | \$148.82 | 70.5%               | \$602     | (17.4%)           | \$79                  | 13.1%                           | NM             | NN            |
| Sotera Health                               | United States             | \$4,730       | \$6,830                            | \$16.70  | 95.8%               | \$1,098   | 12.5%             | \$538                 | 49.0%                           | 6.2x           | 12.7x         |
| Tecan Group                                 | Switzerland               | \$4,226       | \$4,193                            | \$329.58 | 71.0%               | \$1,113   | (9.2%)            | \$160                 | 14.4%                           | 3.8x           | 26.2x         |
| Veracyte                                    | United States             | \$2,615       | \$2,400                            | \$34.04  | 95.9%               | \$400     | 21.6%             | \$32                  | 8.1%                            | 6.0x           | NM            |
| Mean  |                           | \$4,209       | \$4,470                            |          | 74.8%               | \$1,062   | 6.5%              | \$106                 | (2.9%)                          | 4.4x           | 17.33         |
| Median                                      |                           | \$3,066       | \$3,177                            |          | 70.5%               | \$802     | 4.5%              | \$32                  | 8.1%                            | 3.8x           | 17.6>         |



All figures in US\$; where applicable, converted at rates as of Sep 30, 2024.

All figures in USs, where applicable, convented at rates as of Sep 30, 2024.

(1) As shown, Enterprise Value defined as Market Capitalization plus Preferred Stock and Net Debt.

(2) Closing share prices as of Sep 30, 2024.

(3) EBITDA reduced to account for minority interest expense.

(4) EV/Revenue and EV/EBITDA multiples greater than 10.0x and 30.0x, respectively, are considered "NM". Sources: Press releases, Capital IQ, and PitchBook.



| Selected Public Companies                   |                                |               |                         |         |                     |           |                   |                       |                  |                                 |               |
|---|--------------------------------|---------------|-------------------------|---------|---------------------|-----------|-------------------|-----------------------|------------------|---------------------------------|---------------|
| US\$ in millions, except per share amounts) |                                |               |                         |         |                     |           |                   |                       |                  |                                 |               |
|   |                                |               |                         |         |                     | Latest Tw | elve Mont         | hs (LTM)              |                  | Enterprise Value <sup>(4)</sup> |               |
| Company Name                                | Country                        | Market<br>Cap | Enterprise<br>Value (1) |         | % of 52-<br>Wk High | Revenue   | Revenue<br>Growth | EBITDA <sup>(3)</sup> | EBITDA<br>Margin | LTM<br>Revenue                  | LTM<br>EBITDA |
| Small / Emerging Cap Cor                    | Small / Emerging Cap Companies |               |                         |         |                     |           |                   |                       |                  |                                 |               |
| AbCellera Biologics                         | Canada                         | \$766         | \$168                   | \$2.60  | 42.9%               | \$33      | (77.2%)           | (\$215)               | (649.4%)         | 5.1x                            | NM            |
| Adaptive Biotechnologies                    | United States                  | \$755         | \$689                   | \$5.12  | 92.6%               | \$169     | (11.0%)           | (\$164)               | (97.2%)          | 4.1x                            | NM            |
| Akoya Biosciences                           | United States                  | \$135         | \$171                   | \$2.72  | 43.1%               | \$93      | 9.7%              | (\$39)                | (42.4%)          | 1.8x                            | NM            |
| Biodesix                                    | United States                  | \$258         | \$279                   | \$1.78  | 80.5%               | \$61      | 46.3%             | (\$29)                | (46.9%)          | 4.6x                            | NM            |
| Cytek Biosciences                           | United States                  | \$729         | \$465                   | \$5.54  | 56.1%               | \$198     | 12.6%             | (\$17)                | (8.8%)           | 2.4x                            | NM            |
| Maravai LifeSciences                        | United States                  | \$1,176       | \$1,212                 | \$8.31  | 71.9%               | \$279     | (48.8%)           | \$32                  | 11.6%            | 4.3x                            | NM            |
| Nautilus Biotechnology                      | United States                  | \$357         | \$223                   | \$2.85  | 82.5%               | \$0       | 0.0%              | (\$79)                | NA               | NA                              | NM            |
| NeoGenomics                                 | United Kingdom                 | \$1,890       | \$2,109                 | \$14.75 | 69.5%               | \$628     | 13.9%             | (\$14)                | (2.3%)           | 3.4x                            | NM            |
| Personalis                                  | United States                  | \$305         | \$265                   | \$5.38  | 74.7%               | \$80      | 19.2%             | (\$70)                | (87.0%)          | 3.3x                            | NM            |
| See   | United States                  | \$121         | (\$135)                 | \$1.97  | 85.7%               | \$15      | (11.3%)           | (\$94)                | (640.1%)         | NM                              | NM            |
| SOPHIA GENETICS                             | Switzerland                    | \$242         | \$166                   | \$3.65  | 49.5%               | \$65      | 20.1%             | (\$68)                | (104.7%)         | 2.6x                            | NM            |
| Mean  |                                | \$612         | \$510                   |         | 68.1%               | \$147     | (2.4%)            | (\$69)                | (166.7%)         | 3.5x                            | n/a           |
| Median                                      |                                | \$357         | \$265                   |         | 71.9%               | \$80      | 9.7%              | (\$68)                | (66.9%)          | 3.4x                            | n/a           |

| Overall Life Sciences Tools & Diagnostics |      |       |
|---|------|-------|
| Mean                                      | 4.6x | 20.2x |
| Median                                    | 4.3x | 20.4x |



All figures in US\$; where applicable, converted at rates as of Sep 30, 2024.

All figures in USs, where applicable, convented at rates as of Sep 30, 2024.

(1) As shown, Enterprise Value defined as Market Capitalization plus Preferred Stock and Net Debt.

(2) Closing share prices as of Sep 30, 2024.

(3) EBITDA reduced to account for minority interest expense.

(4) EV/Revenue and EV/EBITDA multiples greater than 10.0x and 30.0x, respectively, are considered "NM". Sources: Press releases, Capital IQ, and PitchBook.



### Recent KPMG CF Transaction Spotlight



EndoPredict®
Business of

Vyriad
genetics

Has been acquired by



Closed

KPMG Corporate Finance LLC acted as exclusive financial advisor to Myriad Genetics, Inc. on the sale of its EndoPredict business to Eurobio Scientific SA.

Myriad Genetics is a leading genetic testing and precision medicine company dedicated to advancing health and well being for all. Publicly traded and headquartered in Salt Lake City, Utah, Myriad develops and offers genetic tests that help assess the risk of developing disease or disease progression and guide treatment decisions across medical specialties where genetic insights can significantly improve patient care and lower healthcare costs.

The sale of its EndoPredict business to Eurobio is part of Myriad's reorganization of its international operations to better align company resources to its domestic opportunities while continuing to serve key biopharma partners and patients globally. As part of the transaction, Myriad licensed Eurobio the right to sell Prolaris in vitro diagnostic kits outside of the US. Additionally, Myriad licensed rights to continue to produce and sell EndoPredict in the US as part of Precise Oncology Solutions, its comprehensive suite of precision medicine tools for breast, prostate, ovarian, pancreatic, endometrial, and colon cancer.

"The reorganization of Myriad's international operations will enable us to continue growing our oncology and biopharma business in Europe and Asia, including Japan, through a more efficient commercial distribution model that reduces organizational complexity and enterprise risk," said Paul J. Diaz, president and CEO, Myriad Genetics.

KPMG Corporate Finance acted as the exclusive financial adviser to Myriad Genetics in this transaction. Additionally, KPMG LLP provided strategy, financial due diligence, and tax advisory services to Myriad Genetics in connection with this transaction.

#### **About EndoPredict Breast Cancer Prognostic Test:**

EndoPredict is a prognostic test that predicts patient risk of breast cancer recurrence to help identify who can consider safely forgoing chemotherapy.

#### **About Prolaris Prostate Cancer Prognostic Test:**

Prolaris is a molecular diagnostic test that provides personalized information about the aggressiveness of a patient's prostate cancer.

#### **About Eurobio Scientific:**

Eurobio Scientific is a publicly traded French leader in the field of in vitro diagnostics with expertise ranging from discovery to commercialization of specialty diagnostic solutions as well as products for life sciences research.



### Recent Deal Spotlight (Jan'24-Sep'24)



- In August 2024, Quest Diagnostics completed the acquisition of LifeLabs, a Canadabased provider of laboratory diagnostic information and digital health connectivity systems.
- Quest Diagnostics acquired Lifelabs from benefit pension plan company OMERS, for a total consideration of \$990.5 million, valuing the company at 1.4x Revenue and 6.3x EBITDA.
- The acquisition boosts Quest Diagnostics' footprint in Canada by merging its specialized laboratory services with LifeLabs' robust community network.
- LifeLabs will maintain its operations under its existing brand and management, benefiting from Quest's expertise and innovations.
- In May 2024, Merck KGaA acquired Mirus Bio, which specializes in the development and commercialization of transfection reagents, such as TransIT-VirusGEN®, through its operating subsidiary Sigma-Aldrich.
- Merck acquired Mirus Bio from Gamma Biosciences for a total consideration of \$600.0
  million.
- Incorporating Mirus Bio's transfection reagents enhances MilliporeSigma's upstream
  offerings and supports Merck's goal of offering a fully integrated, end-to-end solution for
  viral vector production.





- In May 2024, Bruker completed the asset acquisition of NanoString Technologies, a Netherlands-based provider of life-science research solutions for spatial transcriptomics and gene expression analysis.
- Bruker acquired substantially all of the assets and rights associated with NanoString's business for a total consideration of \$392.6 million or 2.3x Revenue.
- The acquisition of NanoString enhances Bruker's spatial biology portfolio by adding gene expression profiling and spatial transcriptomics solutions and products.
- This acquisition is highly complementary, particularly as it relates to discovery and translational research, and strengthens Bruker's position in the post-genomic era alongside its high-performance CellScape™ spatial proteomics platform.
- In March 2024, EQT introduced the EQT Healthcare Growth Strategy and made its first investment via Mabtech, a Sweden-based provider of high-quality antibody tools and kits, used predominantly for vaccine, infectious diseases, and oncology research.
- EQT acquired Mabtech from IK Partners for a total consideration of \$327.7 million, valuing the company at 14.7x<sup>(1)</sup> Revenue and 27.7x EBITDA.
- EQT's Healthcare Growth Strategy focuses on capitalizing on long-term healthcare trends, leveraging scientific breakthroughs, technology advancements, and the growing demand for efficient healthcare solutions in Europe.



#### Notes

Data as of September 30, 2024.

(1) Above typical range of inclusion so showing only for this case study. Multiples are not included in the broader analysis of LSTDX transactions on the following page. Sources: Press releases, Capital IQ, MergerMarket, and PitchBook



| Selected M&A Transa | ctions (Jan'24-Sep'24) |
|---------------------|------------------------|
|---------------------|------------------------|

| (US\$ in million | s)  |   |  |                                      |                  |                 |
|------------------|---|---|--|--------------------------------------|------------------|-----------------|
| Deal Date        | Target Name   | Target Description  | Buyer Name   | Implied<br>Enterprise<br>Value (TEV) | TEV /<br>Revenue | TEV /<br>EBITDA |
| 08/23/2024       | Micromeritics Instrument<br>Corp                          | Manufactures and markets materials characterization analytical laboratory instrumentation and services                            | naracterization analytical laboratory (Spectric plc) |                                      | 5.8x             | 22.4x           |
| 08/05/2024       | Substantially all Assets of<br>Invitae Corporation        | Provider of genetic testing   | Labcorp Holdings Inc.<br>(NYSE:LH)                   | -                                    | -                | -               |
| 07/31/2024       | Eurobio Scientific Société anonyme                        | Develops in vitro diagnostics products in the areas of transplantation, immunology, infectious diseases, life-science, and cancer | IK Partners; NextStage<br>AM                         | \$287.6                              | 2.0x             | 14.0x           |
| 07/10/2024       | Olink   | Provider of proteomics solutions to enable new discoveries  | Thermo Fisher<br>Scientific (NYSE: TMO)              | \$3,294.1                            | NM               | NM              |
| 07/09/2024       | Fluent BioSciences  | Develops reagent technological and analytical products for scalable molecular analysis  | Illumina, Inc.                                       | \$85.0                               | -                | -               |
| 07/02/2024       | LifeLabs  | Provider of laboratory diagnostic information and digital health connectivity systems   | Quest Diagnostics<br>Incorporated<br>(NYSE:DGX)      | \$990.5                              | 1.4x             | 6.3x            |
| 05/29/2024       | Surmodics (NAS: SRDX)                                     | Provider of surface modification and in vitro diagnostic technologies to the healthcare industry                                  | GTCR   | \$656.9                              | 4.3x             | 21.4x           |
| 05/22/2024       | Mirus Bio   | Develops and manufactures transfection reagents, electroporation solutions, and related products for life science research        | MilliporeSigma                                       | \$600.0                              | -                | -               |
| 04/16/2024       | Substantially all assets of NanoString Technologies       | Provides solutions for spatial transcriptomics and gene expression analysis   | Bruker Corporation                                   | \$392.6                              | 2.3x             | -               |
| 03/27/2024       | Select Assets of<br>BioReference Health                   | Comprises clinical laboratory testing services  | Labcorp Holdings Inc.<br>(NYSE:LH)                   | \$237.5                              | 2.4x             | -               |
| 02/27/2024       | ELITech Group   | Manufactures in-vitro diagnostic equipment and reagents for clinical chemistry, microbiology, immunology, and molecular biology   | Bruker Corporation                                   | \$942.6                              | 5.8x             | -               |
| 02/09/2024       | IBEX Technologies   | Manufactures enzymes for biomedical use and offers a portfolio of recombinant antibodies, and glycosaminoglycan lyases            | BBI Solutions OEM                                    | \$22.6                               | 3.8x             | 14.7x           |
| 02/06/2024       | Spectral Instruments<br>Imaging                           | Manufactures preclinical optical systems for bioluminescent, fluorescent, and x-ray imaging                                       | Bruker Corporation                                   | \$37.5                               | 3.8x             | -               |
| 01/22/2024       | Certain reproductive health assets of Invitae Corporation | Comprises carrier screening and non-invasive prenatal screening   | Natera   | \$52.5                               | -                | -               |
| 01/18/2024       | Select assets of<br>Intermountain Precision<br>Genomics   | Comprises the Precise™ tumor test, the Precise liquid test, and IPG's CLIA-certified laboratory                                   | Myriad Genetics                                      | -                                    | -                | -               |
| 01/09/2024       | Mabtech   | Manufactures monoclonal antibodies and kits for ELISA   | EQT Fund<br>Management                               | \$328.3                              | NM               | 27.7x           |

Data as of Sep 30, 2024.

<sup>(1)</sup> Above typical range of inclusion so showing only on this slide but not included in the analysis (EV/Revenue and EV/EBITDA multiples lower than 0.0x and greater than 10.0x and 30.0x, respectively). Sources: Press releases, Capital IQ, MergerMarket, and PitchBook



### Select Recent KPMG Corporate Finance LLC Healthcare Transactions



Myriad genetics

(EndoPredict® business)

Has been acquired by **EUrobio** 

SCIENTIFIC

Tools & Diagnostics

KPMG

Billing | Solutions

Has been acquired by

Medusind

A portfolio company of **ALPINE** 

Healthcare Services

KPMG

**QDx Pathology Services** 

Has been acquired by



Tools & Diagnostics

KPMG

LI-COR.

Has been acquired by



Tools & Diagnostics

KPMG

**HITACHI** 

Investment in

\*invivoscribe

Tools & Diagnostics

KPMG

LI-COR

Sale of IRDye® 700DX to

Rakuten Medical

Tools & Diagnostics

KPMG

TOXIKON

Has been acquired by



Pharma Services

KPMG

LYNIATE

A portfolio company of **#H** 

Acquired



**HCIT & Enabled Services** 

KPMG



Sale to propharma

A portfolio company of

Odyssey

Pharma Services

KPMG

**MIC SEASTAR CHEMICALS** 

Has been acquired by



Tools & Diagnostics

KPMG





Pharma Services

**KPMG** 



ARCINOVA

Sale to



Pharma Services

КРМG



Sale to



Pharma Services

KPMG



Has been acquired by



HCIT & Enabled Services

KPING (O

Has received investment from



**HCIT & Enabled Services** 

KPMG
OLYMPUS

Acquisition of



Medical Technology

**KPMG** 



Has been recapitalized by



Healthcare Services

**KPMG** 



Has been recapitalized by



Medical Technology

KPMG



Has been acquired by

GASTRO HEALTH V

A portfolio company of



Physician Services

KPMG



Has been acquired by



A portfolio company of NEW HARBOR

Physician Services

KPING



Has been acquired by



Physician Services

KPMG



Sale of manufacturing facility in



Pharma Services

KPMG



Has been acquired by



HCIT & Enabled Services

KPMG



Has been recapitalized by

TRINITY HUNT

HCIT & Consulting

KPMG

PINNACLE GI

H. I. G.



Pharma Services



#### KPMG Corporate Finance LLC Healthcare Investment Banking Team



Jason Moran
Managing Director
& Group Head
T: 415-418-8474
E: jasonmoran@kpmg.com



Walter J. Olshanski Managing Director T: 332-259-3301 E: wolshanski@kpmg.com



Adrian Susmano
Managing Director
T: 470-618-5420
E: asusmano@kpmg.com



Brian Flanagan
Vice President
T: 464-206-9340
E: bflanagan1@kpmg.com



Patrick Masciangelo
Vice President
T: 464-206-9348
E: pmasciangelo@kpmg.com



Michael Cordaro
Vice President
T: 551-588-1642
E: mcordaro@kpmg.com



Nicholas Schmidt
Senior Associate
T: 312-550-0968
E: naschmidt@kpmq.com

| 2004-20 | # of Deals        |       |
|---------|-------------------|-------|
| 1       | KPMG <sup>1</sup> | 9,163 |
| 2       | PwC               | 8,888 |
| 3       | Houlihan Lokey    | 6,564 |
| 4       | Deloitte          | 6,093 |
| 5       | Ernst & Young LLP | 5,551 |
| 6       | UBS               | 5,444 |
| 7       | Rothschild & Co   | 5,353 |
| 8       | Lazard            | 3,766 |
| 9       | Goldman Sachs     | 3,723 |
| 10      | JP Morgan         | 3,596 |

#### Global coverage. Industry knowledge. Middle-Market focus.

The global Corporate Finance practices of KPMG International's network of independent member firms was ranked #1 as the top M&A middle-market adviser globally by Refinitiv based on number of completed transactions, for 2004 to 2023.

KPMG Corporate Finance LLC was recently named Transaction Advisory Firm of the Year by The Global M&A Network, and previously named investment Bank of the Year by the M&A Advisor. KPMG Corporate Finance LLC provides a broad range of investment banking and advisory services to its domestic and international clients. Our professionals have the experience and depth of knowledge to advise clients on global mergers and acquisitions, sales and divestitures, buyouts, financings, debt restructurings, equity recapitalizations, infrastructure project finance, capital advisory, portfolio solutions, fairness opinions, and other advisory needs.



Note: (1) League tables include completed deals which have value between \$0 million to \$500 million and also where deal value is not disclosed.

<sup>\*</sup>Represents the global Corporate Finance practice of KPMG International's network of independent member firms



Some or all of the services described herein may not be permissible for KPMG audit clients and their affiliates or related entities.



### kpmg.com

The information contained in this newsletter is of a general nature and is not intended to address the circumstances of any particular individual or entity including their investment objectives or financial needs. In preparing this newsletter, we have relied upon and assumed, without independent verification, the accuracy and completeness of all information available from public sources. Although we endeavor to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act or rely on the information in this newsletter without appropriate professional advice after a thorough examination of the particular situation. The information contained in this newsletter does not constitute a recommendation, offer, or solicitation to buy, sell or hold any security of any issuer. Past performance does not guarantee future results.

The KPMG name and logo are trademarks used under license by the independent member firms of the KPMG global organization.

©2024 KPMG Corporate Finance LLC, a Delaware limited liability company. Member FINRA/SIPC. KPMG Corporate Finance LLC is a subsidiary of KPMG LLP, a Delaware limited liability partnership and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee. KPMG Corporate Finance LLC is not engaged in the practice of public accountancy. All rights reserved.